

## การทบทวนไวยากรณ์

### แบบฝึกหัดที่ 6.1 จงวงกลมตัวเลือกที่ผิด

#### Parallelism and Its Determination

1. After <sup>A</sup>bargain between <sup>B</sup>buyer and <sup>C</sup>seller, a <sup>D</sup>contract maybe made.
2. The <sup>A</sup>shipping of your <sup>B</sup>ordered <sup>C</sup>packaging will be <sup>D</sup>deliver as soon as possible.

#### Adjectives vs. Adverb

3. Please <sup>A</sup>write to us as soon as you <sup>B</sup>receive the shipment to <sup>C</sup>let us know that the order has arrived <sup>D</sup>safe.
4. We are <sup>A</sup>reluctantly to <sup>B</sup>accept your <sup>C</sup>proposed payment plan as it <sup>D</sup>interferes with our payment terms.

#### Preposition & Conjunction

5. The decision <sup>A</sup>made by our <sup>B</sup>finance department is <sup>C</sup>a result of your company's credit history <sup>D</sup>with our institution.
6. As the product is <sup>A</sup>out of stock, we can <sup>B</sup>offer your company an alternative product, which is <sup>C</sup>similar as the product you have <sup>D</sup>ordered.

## Subject-Verb Agreement

7. <sup>A</sup> Replies to our trade references <sup>B</sup> is requested <sup>C</sup> to be held in the <sup>D</sup> strictest confidence.
8. <sup>A</sup> We know the market as we <sup>B</sup> has been dealing <sup>C</sup> in this industry <sup>D</sup> for over 23 years.

## Participles + Noun

9. After <sup>A</sup> receiving your samples we <sup>B</sup> are exciting to see the <sup>C</sup> finishing product and <sup>D</sup> hope it will live up to our early expectations.
10. <sup>A</sup> Referring to our telephone <sup>B</sup> conversation, you <sup>C</sup> have spoke about <sup>D</sup> allowing us a discount.

## Be + Participles

11. May we <sup>A</sup> be drawn to your <sup>B</sup> attention that we are offering major <sup>C</sup> discounts in our <sup>D</sup> industrial appliance section.
12. We have the <sup>A</sup> intention of <sup>B</sup> incorporated your company with ours to <sup>C</sup> consolidate <sup>D</sup> the marketplace in our hemisphere.

## Tense

13. <sup>A</sup> We are able to <sup>B</sup> track down the error and have <sup>C</sup> credited your account <sup>D</sup> accordingly.
14. May we draw to your <sup>A</sup> attention that we <sup>B</sup> are providing a special <sup>C</sup> discounted for <sup>D</sup> bulk orders to our most valued customers.

## Noun Number

15. The seller further <sup>A</sup> warrants that <sup>B</sup> at the times of signing this contract he <sup>C</sup> neither knows nor has reason to know of the existence of any outstanding title <sup>D</sup> or claim of title hostile to his rights in the goods.
16. The <sup>A</sup> undersigned hereby <sup>B</sup> acknowledge receipt and delivery of the <sup>C</sup> goods described on the annexed list or invoice and further acknowledges that said goods have <sup>D</sup> been inspected and are without defect.

## Diction

17. <sup>A</sup> Even in light of the current economic crisis in South Korea, it appears <sup>B C</sup> that this <sup>D</sup> is an opportune time in which to enter the market here.
18. If you have any questions <sup>A</sup> about this decision, or <sup>B</sup> if I may be of any help in any <sup>C</sup> way <sup>D</sup> by regard to your dealings with our company, please contact me at the above office.

## As to be

19. An international bank can credit <sup>A</sup> enhance the deal <sup>B</sup> by using the export contract <sup>C</sup> to be security thus <sup>D</sup> allowing country imports to continue.
20. <sup>A</sup> To be a cash customer you will be advised of all special sales, and <sup>B</sup> we know that <sup>C</sup> you will find our prices and services <sup>D</sup> competitive enough to allow us to continue serving you.

## Have –be

21. We <sup>A</sup> have reviewed your application for <sup>B</sup> credit, and it is our pleasure <sup>C</sup> to inform  
<sup>D</sup> you that an account had been opened for your company.
22. Due to the <sup>A</sup> unfortunate account that we <sup>B</sup> are placed into receivership, I wish  
<sup>C</sup> to inform you that we <sup>D</sup> are having a dispersal sale on Monday the 18<sup>th</sup> of  
<sup>E</sup> January, to be held on our premises in Dublin.

## Big-Great-Small

23. As your <sup>A</sup> company held a <sup>B</sup> greatest stake in last year's campaign, we would like  
<sup>C</sup> to cordially invite you to <sup>D</sup> join this year's promotion.
24. If you <sup>A</sup> join our <sup>B</sup> invitation, the rewards will be <sup>C</sup> greater than <sup>D</sup> amassed.

## Like- Alike

25. Aside from increased sales and increased exposure, <sup>A</sup> the benefit of taking the  
<sup>B</sup> product international via entry into the Caribbean market is the same growing  
<sup>C</sup> numbers of Western European tourists and the likely of those tourists wanting  
<sup>D</sup> our products available through other outlets closer to them.
26. I would <sup>A</sup> likely a <sup>B</sup> copy of the operator's <sup>C</sup> manual or the <sup>D</sup> saline pump, No. 5543.

## Economic-Economical, Industrial-Industrious

27. In these days of <sup>A</sup>politically <sup>B</sup>correctness, <sup>C</sup>stereotyping <sup>D</sup>is always dangerous, but indications are that Italy presents a ready market for Rogaine.
28. The gas ring that we supply will cover 10 million consumers in your capital including power plants and industrially estates.

## Make-Do

29. This is <sup>A</sup>to inform you that we are unable <sup>B</sup>to do delivery on the above referenced <sup>C</sup>purchase order <sup>D</sup>on the date indicated.
30. Many of the <sup>A</sup>best trade banks are <sup>B</sup>already did this to <sup>C</sup>gain international <sup>D</sup>recognition.

## Most-Mostly, Few-Fewest, the Least

31. We are sorry for the <sup>A</sup>inconvenience this has <sup>B</sup>caused you and are <sup>C</sup>mostly appreciative of your <sup>D</sup>cooperation and understanding in this matter.
32. An <sup>A</sup>early reply <sup>B</sup>would be <sup>C</sup>mostly appreciated, so we can <sup>D</sup>organize this order.

## No-Not

33. Secondly, we would like to <sup>A</sup>gain your <sup>B</sup>permission to use these bicycles in our <sup>C</sup>promotion, and as this will be <sup>D</sup>free advertising for your company's products, we are hoping that you will no object to this proposal.

34. If the <sup>A</sup>standards are <sup>B</sup>no met, the exporter will <sup>C</sup>have to pay the <sup>D</sup>disposal and waste costs.

### Ordinal Number

35. We are <sup>A</sup>interested in placing an order for 125 x 600m rolls of copper wiring new, but we <sup>B</sup>require your terms of payment <sup>C</sup>conditions, as this will be our <sup>D</sup>number one order with your company.

36. The <sup>A</sup>company <sup>B</sup>expects to sell at least 500,000tons in the <sup>C</sup>two <sup>D</sup>quarter of this year, <sup>A</sup>mainly in the <sup>B</sup>non-domestic market.

### Rise-Raise

37. The <sup>A</sup>demand for our products and services <sup>B</sup>have been <sup>C</sup>risen steadily over the <sup>D</sup>past few years.

38. Our <sup>A</sup>country also hopes to <sup>B</sup>reach a bilateral free-trade agreement with your <sup>C</sup>country <sup>D</sup>within the next five years, which would significantly <sup>A</sup>rise our exports to <sup>B</sup>the area.

### Some-Somewhat

39. The Italian <sup>A</sup>culture and <sup>B</sup>view of how <sup>C</sup>life should be has <sup>D</sup>long been stereotyped, even if <sup>A</sup>something unjustly.

40. We are not <sup>A</sup>content to be just <sup>B</sup>"a <sup>C</sup>player" in this <sup>D</sup>industry and will not take a secondary position to <sup>A</sup>someone.

## Comparison

41. Finding a bank that is comfortable and <sup>A</sup>proficient in providing the <sup>B</sup>various products and services required by exporting and importing firms is <sup>C</sup>becoming easier as international sales become <sup>D</sup>more commoner.
42. We have also approved the sale of <sup>A</sup>all ordinary shares of our <sup>B</sup>securities company <sup>C</sup>to a <sup>D</sup>three party.

## Verbosity

43. As I am <sup>A</sup>about to place our <sup>B</sup>first initial order with your company, I am requesting <sup>C</sup>the classification of your terms of <sup>D</sup>payment schedule.
44. We are very disappointed <sup>A</sup>about this fact, and <sup>B</sup>hope that you <sup>C</sup>can help us to <sup>D</sup>clear out this problem, very early soon.

## Word Order

45. The buyer shall <sup>A</sup>make payment for the goods at the <sup>B</sup>time when and at the <sup>C</sup>place where the goods are <sup>D</sup>received by him.
46. In order to be a success in your <sup>A</sup>activities export, you need to know how to <sup>B</sup>finance your <sup>C</sup>import or export and <sup>D</sup>how to get paid, especially when dealing in foreign currencies.

## Adjective Clause (Sentence Completion)

47. The manager <sup>A</sup> suggests several <sup>B</sup> different points to be considered in <sup>C</sup> successful  
<sup>D</sup> managing an overseas business operation.
48. We <sup>A</sup> hope you can <sup>B</sup> deal ever so <sup>C</sup> prompt with this <sup>D</sup> request.

## Adverbial Clause (Sentence Completion)

49. <sup>A</sup> As you are aware, the terms of the promissory note provide that interest  
<sup>B</sup> accrues, from the date of default, at the highest rate allowable by law, and you  
<sup>C</sup> are liable, upon default, for all costs and reasonable attorney's fees <sup>D</sup> incurred in  
collection.
50. We are <sup>A</sup> hoping you will take <sup>B</sup> advantage of our offer, as we believe you will be  
<sup>C</sup> great valued by this <sup>D</sup> exiting proposal.

## Pronoun Agreement

51. In the case of imports, the importer can let <sup>A</sup> the person selling to <sup>B</sup> him see the  
<sup>C</sup> letter of credit online by supplying a password; the exporter then doesn't have  
<sup>D</sup> to wait to be advised by their bank in his home city and can begin production  
immediately.
52. <sup>A</sup> We have reviewed your application for open account terms, and at this time  
<sup>B</sup> are unable to <sup>C</sup> open an account for <sup>D</sup> their company.



## Pronoun Relative

53. While competition is increasing in all world markets, <sup>A</sup> that in Great Britain is <sup>B</sup> higher than most—<sup>C</sup> many would-be global businesses use Britain as a <sup>D</sup> “launching pad” for globalization, crowding the local economy with available choices in all market segments.
54. <sup>A</sup> Several scenarios are considered to minimize taxation <sup>B</sup> where looking at consequences of repatriation, <sup>C</sup> as well as the ramifications of setting up a <sup>D</sup> manufacturing facility in the foreign country itself.

## Pronoun

55. We look forward to <sup>A</sup> continuing with <sup>B</sup> our valued business <sup>C</sup> relationship <sup>D</sup> well into the future.
56. We <sup>A</sup> hope this attainment will gather <sup>B</sup> your interest, as East Africa Mines Ltd., <sup>C</sup> has been a valued customer to <sup>D</sup> your company.

## Pronoun Reflexive

57. We will continue <sup>A</sup> to sustain a <sup>B</sup> profitable growth pattern differentiating <sup>C</sup> yourselves and <sup>D</sup> our customers to the marketplace with superior products and programs.
58. As we are <sup>A</sup> leading our industry <sup>B</sup> we will position <sup>C</sup> herself as an <sup>D</sup> expert in financing hotel projects.

## Pronoun Verbosity

59. Some of the "family business" fashion <sup>A</sup>houses <sup>B</sup>them have become multinational <sup>C</sup>corporations, and some of America's largest <sup>D</sup>retailers have opened numerous locations in Italy.
60. The seller <sup>A</sup>warrants that the goods <sup>B</sup>are now free and at the time of <sup>C</sup>delivery it shall <sup>D</sup>be free from any security interest or other lien or encumbrance.

## Elliptical Clause

61. The products offered <sup>A</sup>consist mainly of engine and <sup>B</sup>underbody car parts, <sup>C</sup>suitable <sup>D</sup>and compatible for all Ford Models.
62. The campaign will be the same as last year, <sup>A</sup>in that will put your company's <sup>B</sup>logo onto our watches, and the competition <sup>C</sup>will be conducted, with <sup>D</sup>winners winning our watches.

## Faulty Omission

63. Please <sup>A</sup>accept our <sup>B</sup>apology for <sup>C</sup>having shipped merchandise <sup>D</sup>in excess of your purchase order.
64. I <sup>A</sup>would like to inform you, <sup>B</sup>that due to the success of <sup>C</sup>last years watch promotion, <sup>D</sup>we are continuing with idea this year yet again.

## Faulty Insertion

65. We did want <sup>A</sup> to inform you of this delay as soon we were advised <sup>B</sup> in order to  
<sup>C</sup>  
give you as much time as possible to make alternate arrangements,  
<sup>D</sup>  
if it necessary.

66. It <sup>A</sup> has been a pleasure <sup>B</sup> doing some business with your company and <sup>C</sup> we look  
<sup>D</sup>  
forward to years of pleasant associations.

## Correlatives

67. It <sup>A</sup> is agreed that identification shall not be deemed to have been made until  
<sup>B</sup> either the buyer and the seller <sup>C</sup> have agreed that the goods in question are to  
<sup>D</sup>  
be appropriated to the performance of the contract with the buyer.

68. We can <sup>A</sup> assure you, <sup>B</sup> but, that if your order <sup>C</sup> remains in force we will expedite  
<sup>D</sup>  
delivery to you as soon as we have received the merchandise.

## Verb Form

69. <sup>A</sup> Should circumstances <sup>B</sup> changed in the <sup>C</sup> future, please feel free to <sup>D</sup> resubmit an  
application.

70. After some investigation, I believe that we have <sup>A</sup> found the source of the  
<sup>B</sup> problem that <sup>C</sup> lead us to our <sup>D</sup> misunderstanding on Friday November 12<sup>th</sup>.

## Affect- Effect

71. We very much regret this delayed delivery and the inconvenience it has caused  
A  
your company and hope that the delayed order will not effectively our future  
business relationship.

A B C D  
72. The downsizing of the economy has had a dowel effectiveness on our export  
division.

## Year Month Day

A B  
73. Executed in duplicate, one copy of which was delivered to and retained by  
C D  
the buyer, the day and years first above written.

A B  
74. Within five year, the company expects our house brands contribution to  
C  
total sales to double to 6% from the current 3% or three million pounds  
D  
per year.

## Plurals

A B C D  
75. We will hold your order for arrivals of the merchandise, and ship shortly  
thereafter.

A B C D  
76. Thank you for your anticipated patiences in this matter.

A B C  
77. When you call, please have your account number available, in orders that we  
D  
might have quick access to your file.

## ประวัติผู้เขียน

ชื่อ รองศาสตราจารย์ ดร. ศิณีษ์ สังข์รัมย์

คุณวุฒิ Ph.D., U.S.A.

- ตำรา
1. การตลาดสินค้าเกษตร
  2. การจัดการธุรกิจเกษตร
  3. ธุรกิจเกษตร
  4. ไมโครคอมพิวเตอร์เบื้องต้น
  5. สินเชื่อเพื่อการค้าระหว่างประเทศ
  6. การติดต่อสื่อสารทางธุรกิจระหว่างประเทศ (IB 313)
  7. คู่มือการติดต่อสื่อสารทางธุรกิจระหว่างประเทศ (IB 313 (H))
  8. ธุรกิจระหว่างประเทศและเอกสารการค้า (IB 417)
  9. คู่มือระหว่างประเทศและเอกสารการค้า (IB 417 (H))
  10. ธุรกิจระหว่างประเทศและการเปลี่ยนแปลงทางเศรษฐกิจ (IB 416)
  11. คู่มือธุรกิจระหว่างประเทศและการเปลี่ยนแปลงทางเศรษฐกิจ (IB 416(H))
  12. การจัดการทรัพยากรมนุษย์ (GB 711)
  13. การจัดการและพฤติกรรมองค์กร (BM 701)
  14. การจัดการธุรกิจระหว่างประเทศ (GB 716)

### งานวิจัย

1. วิเคราะห์ผลผลิตและการค้าสุกร
2. วิเคราะห์ผลกระทบต่อการส่งออกปอแก้ว
3. ความสนใจของคนไทยในการดูกีฬา
4. การวิเคราะห์อุปทานการส่งออกและอุปสงค์การนำเข้าสับปะรดกระป๋องของไทย
5. ปัญหาและความต้องการของชาวชนบทยากจน
6. การตลาดน้ำผลไม้สำเร็จรูปในกรุงเทพมหานคร
7. ผลกระทบของธุรกิจน้ำมันต่อระบบเศรษฐกิจ
8. Analysis of Maize Marketing

9. Analysis of Rambutan Production and Trade
10. A Path Analysis Model of Job Satisfaction, Well-Being, and Job Withdrawal Using a Population of Thai Industrial Managers
11. การวิเคราะห์เชิงเหตุและผลของปัจจัยที่ทำให้ผู้สูบบุหรี่เลิกสูบบุหรี่ได้หรือไม่ได้ในเขตกรุงเทพมหานคร
12. การศึกษาความสัมพันธ์ระหว่างความพึงพอใจในการทำงานและการออกจากงานของคนในภาคอุตสาหกรรม
13. Employment and Retention Relationship Base on Job Satisfaction and Voluntary Termination of Industrial Employees
14. The Development Of International Trade Through Exports And A Comparison Of Trade Export Performance In Developing Countries To Thailand
15. Performance Management within the Framework of Industry Related to International and Corporate Perspectives
16. The Changing Nature of Marketing in Japan
17. Techniques of Human Resource Management in Japan
18. Consumer Behavior in All Aspects, Habits, Trends and Conditions of Commerce to Consumers
19. Analysis of Human Resource Management in Japan
20. การวิเคราะห์ผู้นำธุรกิจของประเทศไทย

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การติดต่อสื่อสารทางธุรกิจระหว่างประเทศ (IB 313)

ธุรกิจระหว่างประเทศและเอกสารการค้า (IB 417)

ธุรกิจระหว่างประเทศและการเปลี่ยนแปลงทางเศรษฐกิจ (IB 416)

**บทความ** ประมาณ 60 เรื่อง

**ประสบการณ์** อบรมและดูงานทั้งในประเทศและต่างประเทศ





สำนักพิมพ์

พิมพ์ที่...สำนักพิมพ์มหาวิทยาลัยรามคำแหง  
Ramkhamhaeng University Press.