

ภาคผนวก

คำย่อของรัฐต่าง ๆ ในสหรัฐ

Alabama	AL	Kentucky	KY	Ohio	OH
Alaska	AK	Louisiana	LA	Oklahoma	OK
Arizona	AZ	Maine	ME	Oregon	OR
Arkansas	AR	Maryland	MD	Pennsylvania	PA
California	CA	Massachusetts	MA	Puerto Rico	PR
Colorado	CO	Michigan	MI	Rhode Island	RI
Connecticut	CT	Minnesota	MN	South Carolina	SC
Delaware	DE	Mississippi	MS	South Dakota	SD
District of					
Columbia	DC	Missouri	MO	Tennessee	TN
Florida	FL	Wontana	MT	Texas	TX
Georgia	GA	Nebraska	NE	Utah	UT
Guam	GU	Nevada	NV	Vermont	VT
Hawaii	HI	New Jersey	NY	Virginia	VA
Idaho	ID	New Jersey	NJ	Virgin Island	VI
Illinois	IL	New Mexico	NM	Washington	WA
Indiana	IN	New Youk	NY	West Virginnia	WV
Iowa	IA	North Carolina	WC	Wisconsin	WI
Kansas	KS	North Dakota	ND	Wyoming	WY

TELEX

TRADECO THE TRADING COMPANY HAPPYCO-HAPPYTRADINGCOMPANY
OFHONGKONG OFTHAILAND

ABBREVIATION OF TERMINOLOGY

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|--------------------------------------|---------------------------------------|
| 1. AVAIL-AVAILABLE | 10. F.O.B.-FREIGHT ON BOARD |
| 2. IMMED-IMMEDIATE | 11. COD CASH ON DELIVERY |
| 3. SHIP - SHIPMENT | 12. QUOTE - PRICE OFFERED (NOT FINAL) |
| 4. BPO- BEST PRICE OBTAINABLE | 13. ASAP -ASSOONAS POSSIBLE |
| 5. QUAL - QUALITY | 14. BID -PRICE ACCEPTABLE (NOT FINAL) |

6. EA EACH

7. LGE • LARGE

8. MED • MEDIUM

9. CIF • COST, INSURANCE, FREIGHT

15. CONFIRM • OFFER & ACCEPTANCE
(FINAL)

16. SAIL • SAILING (SHIP LEAVING)

17. SCHED • SCHEDULE (TIME)

18. PE PORT OF ENTRY

19. CONFIRMED • FINAL OFFER &
ACCEPTANCE

JAN 8, 1983

TRADECO, HONGKONG

HAVE AVAIL FOR **IMMED** SHIP AT **BPO** 2 TONS OF TOP QUAL
PRAWN I EA LGE MED CIF FOB BKK COD QUOTE ASAP

JAN 9, 1983

HAPPYCO, BKK

BEST BID PER KILO **110** BHT MED 160 BHT LGE CONFIRM

JAN 9, 1983

TRADECO, HONGKONG

PRICE OK SAIL SCHED TOMORROW 12.05 PM RIVERBOAT QUEEN
PAY CASH HK DOLLAR TO OUR AGENT AT PE HK HUSTLER & SON
CONFIRM

JAN 9, 1983

HAPPYCO, BKK

CONFIRM